



Handbook of Motivation and Cognition, Volume 3: Interpersonal Context, The

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The third volume of the Handbook of Motivation and Cognition, like its acclaimed predecessors, presents timely, original work on the interface of motivation and cognition. Rather than looking at the self, affect, and goals as primarily intrapersonal variables, however, Volume 3 shifts its concern to the role of motivation and cognition in interpersonal and intergroup behavior. Reflecting an increasing awareness of the impact of intergroup strife in contemporary life, leading researchers and theorists of social relations discuss topics including how we use others to further evaluate the self; how the self affects our judgment of others; the role of stereotyping and prejudices; and how we evaluate and interact with ingroups and outgroups.



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